

## Teamglobal goes places .....

Teamglobal has recently completed 1 year it its operation in India. In the 1<sup>st</sup> year of its operation it has established its presence at 12 locations in India i.e. Mumbai, Ahmedabad, Chennai, Kolkatta, Pune, Ludhiana, Indore, Moradabad, Jaipur, Hyderabad, New Delhi & Bangalore. In a short time since its inception Teamglobal has created a name for itself in shipping industry by establishing direct LCL consolidation services to worldwide destinations. Teamglobal offers weekly Direct LCL Consolidation services to around 30 destinations in association with Shipco Network and few important HUBs are being used for distribution of cargo to more than 3000 destinations worldwide. Teamglobal is also the 1st operator to have a direct LCL consolidation service to Baltic Region using Tallin as a HUB. Further thru the Tallin HUB it serves other destinations like Latvia, Poland, Ukraine, Belarus, Russia and Finland. Teamglobal is already considered to be amongst top few consolidators operating at Nhava Sheva.

In what can one termed as one of the FIRSTs to their credit is Teamglobal's registration with Government of India as Multimodal Transport Operator & with Federal Maritime Commission as Overseas Transport Inter-mediatory. In a recent development Teamglobal has tied up with M/s. Freight Africa NV who are Belgium based forwarding company having specialization in transportation of cargo to Central African countries like Zambia, Rawanda, Burundi, Zaire and Malawi. It may be noted that Teamglobal is one of the few companies in India who are in the position to offer these services.

Teamglobal also has advanced Import program and offers dedicated service from worldwide origins using more than 10 major cargo hubs like New York, Los Angeles, Singapore, Dubai, Italy, Germany, UK, Hongkong, Taiwan into India.

Globally Teamglobal has partnered with Shipco Transport who is one of the few large & reliable LCL operator having global reach. Shipco Transport has their own offices in 40 locations in USA, Europe, Scandinavia, Baltic & Far East. Rest of the locations they are working with exclusive agents who are the leading operators in their individual countries. Shipco Transport is a part of Scan Shipping group based in Denmark, and has interests in various segments of shipping like Liner Agency, General Forwarding, Project Forwarding, Port Agency, Air Freight & NVOCC. Shipco also has one of the most advanced e-commerce website which enables their customer to do online tracking & tracking, e-booking and offer door delivery & ex- work quotes online. Shipco works very closely with various Multi-national Corporate Forwarders and has established global contracts with them for carrying their LCL shipments worldwide.

Teamglobal is also active on projects forwarding and has already executed few major projects cargo transportation job in  $1^{\rm st}$  year of its inception. These jobs involved movement of large over dimensional machineries across industries like Forging Presses, Paper Mills & Distillery units. Interestingly all these jobs have been undertaken on Door to Door basis. This specialized cargo handling activity involves chartering of ships and use of cargo specialized transportation equipment like ultra low bed trailor, hydraulic Axles.

Revealing its growth plan for the next year, young and dynamic General Manager Teamglobal - Mr. Rajesh Bhanushali, stated that "it will be opening its own offices in other cargo origins, introduce direct consolidation services to more destinations globally, increase its presence in project cargo transportation field and strengthen its services further more into IT infra structure".

Giving additional details, he said that "Our Customer Service initiatives include having well-trained & courteous staff, Web-based tracking & tracing, Web-based sailing schedules. We have a state of Art online software which integrates various functions of booking, documentation, operations & finances. We are constantly upgrading this software to meet the challenges arising out of dynamic business environment. On the quality front we have also initiated the BPMS exercise which will standardize our internal processes, thereby ensuring standard service deliverables and enhance customer satisfaction".

Source: Exim News Service - Mumbai, Oct. 31st ,2005